

REPORT TO: Executive Board

DATE: 16 June 2016

REPORTING OFFICER: Strategic Director, People & Economy

PORTFOLIO: Health and Wellbeing

SUBJECT: Supported Accommodation (Vulnerable Adults)
Tender

WARD(S) Borough-wide

1.0 PURPOSE OF THE REPORT

1.1 This report gives an update to Executive Board on the implementation of Vulnerable Adults Supported Accommodation services and to seek approval to re-award three contracts following the withdrawal of contracts originally awarded to United Response.

2.0 RECOMMENDATION: That Executive Board

- 1) Approve the award of a three year plus one year extension contract to Community Integrated Care for delivery of services in Zone 5;
- 2) Approve the award of a three year plus one year extension contract to Clece Care for delivery of services in Zones 4 and 6;
- 3) Subject to Clece Care not being in a position to accept the offer of a contract to provide the services as in (ii) above, approve a contingency arrangement whereby the award of a three year plus one year contract is made to Community Integrated Care for delivery of services in Zone 4 and PossAbilities for delivery of services in Zone 6; and
- 4) Delegated powers be given to the Strategic Director, People and Economy and/or Director of Adult Social Services in conjunction with the Portfolio Holders for Health and Wellbeing and Resources, to manage any detailed negotiations relating to the award of contracts for these services.

3.0 SUPPORTING INFORMATION

3.1 The Supported Accommodation tender and process to award the contracts has been progressing since October 2015. The new contracts were agreed, inclusive of National Living Wage and sleep in rates; however previous

providers have increased the rates of pay for staff, prior to transfer of contracts, above the rates that the new providers had agreed.

This has resulted in a shortfall in finances for the new providers.

- 3.2 The initial tender consisted of 7 geographic zones (lots) plus an option to be included in a framework agreement for future business. Contracts were to be awarded for three years from June 2016 to May 2019 with an option to extend for a further 1 year subject to satisfactory performance.
- 3.3 The outcome of this tender was contracts were awarded as follows:
- PossAbilities and United Response each being awarded 3 contracts
 - Community Integrated Care being awarded one contract.
- 3.4 PossAbilities and Community Integrated Care have advised of shortfalls of 1.72% and 0.94% respectively and which may be met from within the community care budget.
- 3.5 United Response have indicated an increase of 8.22% would be required to meet the shortfall. As the council have previously agreed 3.2% increase to meet these additional costs, it has been agreed these additional costs would not be affordable. Therefore United Response have been informed and the offer of contracts subsequently withdrawn.
- 3.6 Advice was sought from Procurement and Legal about re-awarding contracts for Zones 4, 5 and 6 as the intention was to award a maximum of 3 services to each provider.

The recommendation is therefore to award contracts in line with the original tender evaluation rankings as follows:

Lot (Zone)	Agency	Ranking
Lot 4 WA7 4	Clece Care	3
Lot 5 WA7 2	Community Integrated Care	3
Lot 6 WA7 5	Clece Care	3

- 3.7 Legal have also advised that should Clece Care be unable to deliver services in Zones 4 and 6, the Council would then have freedom to act and offer these Zones to PossAbilities and Community Integrated Care. Although this will result in one provider having a total of 4 services, it would ensure continuity of service provision for this vulnerable group of clients.

4.0 **POLICY IMPLICATIONS**

- 4.1 The method of procurement has complied with the Public contract Regulations, 2015 and the Council's own Procurement Standing Orders.

5.0 **OTHER/FINANCIAL IMPLICATIONS**

5.1 The financial implications are highlighted in 3.5 and 3.7 above and are allocated within the Directorate's budget. The tender process has given service providers the opportunity to ensure hourly rates are compliant with the Living Wage increases and that Sleeping Night Rates are in line with recent case law requiring payment of National Minimum Wage. By testing the market the Council has been able to ensure that the purchase of quality care represents value for money.

6.0 **IMPLICATIONS FOR THE COUNCIL'S PRIORITIES**

6.1 **Children & Young People in Halton**

Appropriate accommodation for some young people through the transition planning stage is essential, with a particular focus on young people in care.

6.2 **Employment, Learning & Skills in Halton**

Halton's adult accommodation model works in partnership with other agencies to promote employment and skills, working towards greater independence of individuals.

6.3 **A Healthy Halton**

Individuals with additional needs or vulnerability can have disproportionate health related issues or life-long conditions. The current and future modelling will continue to promote health equalities

6.4 **A Safer Halton**

All providers will comply with Halton's Safeguarding Practice and Procedures and will ensure that individuals are aware how to stay safe, how to report incidents and to promote safe community inclusion.

6.5 **Halton's Urban Renewal**

None identified

7.0 **RISK ANALYSIS**

7.1 There is potential for a challenge by unsuccessful organisations, however this risk has been mitigated by the robust procurement process and re-awarding of contracts in line with ranking following tender evaluation.

7.2 As PossAbilities and Community Integrated Care are already working in the borough, should Clece Care be unable to deliver services in Zones 4 and 6 they will be picked up by the current providers.

8.0 **EQUALITY AND DIVERSITY ISSUES**

8.1 All successful providers will be required to demonstrate that they embrace and comply with the Equality Act, and services will be monitored to ensure this is the case.

9.0 **LIST OF BACKGROUND PAPERS UNDER SECTION 100D OF
THE LOCAL GOVERNMENT ACT 1972**

None identified under the meaning of the Act.